



IMPORTANT QUESTIONS TO ASK WHEN PURCHASING A FABRIC STRUCTURE

1) How long has the building supplier been in business?

When the largest supplier in the business (Cover-All) went bankrupt dozens of new companies sprung up with limited engineering and financial resources. They tout their experience but it remains to be seen if they will be around to honor their warranties.

Calhoun has been in the steel and fabric building business for almost 20 years

2) Do they have proven engineering discipline in their designs?

Many companies cut corners on design principles such as thermal factor, exposure factor and use of the strength of the fabric as part of their calculations to reduce cost. These shortcuts can lead to a building which may not be strong enough to withstand local conditions and may be uninsurable. Increased width of bay spacing is not always a good feature.

All our buildings are engineered to the specific site and we will be happy to share all the details with you to prove it is engineered to the highest standards.

3) Does the supplier have factory trained and certified installation experts?

It is critical that the fabric be installed properly. It will last a very long time when stretched and terminated properly. UV will quickly attack and degrade an improperly installed cover.

4) Can they certify where the fabric is manufactured?

North American and European suppliers have an excellent track record but many suppliers are now sourcing their fabrics in Asia to save money and the quality has been sacrificed.

5) Is the steel hot dipped galvanized post fabrication inside and out?

It is a hidden secret in the business that the welding of pre-galvanized steel trusses burns off the zinc on the inside of the pipe and it begins to rust almost immediately from trapped condensation. This product is cheaper initially but will cost much more in the long run.

6) Is the cover designed to cover each bay individually or is it a one or two piece "bag cover"?

Bag covers wear out more quickly and are not a good option for large buildings but perfectly ok on small buildings for agricultural or simple storage

7) Can they assist you with achieving appropriately engineered foundation options?

Many suppliers advocate for earth anchors or simple wood posts as a way to make their offering appear less expensive. There is no substitute for a good foundation design.